

Customers Guide

The purpose of this guide is to provide you with more information on how to create customers, customer groups, assign data packages etc. Below are links to your Youtube channel with different videos which may come in handy.

Webinar:Customer ProfileWebinar:Introduction to HeroTill for new usersWebinar:Customer PortalVideo:Customer Overview

1. Customer groups:

Before you can import or add customers to HeroTill, you will first need to create your customer groups. These groups will be used to group your customers i.e. business customers, VIP customers, resellers, home users etc. Please note each customer can only be assigned one customer group, but to be able to further drill down for reporting purposes, you can always add categories.

To find your customer groups, go to "**Customers**" and then click on the "**Customer Groups**" option.



P 👻 Data 👻 Hi						
Edit Customers						
Merae Customers						
s						

You will now be able to see the following page:

Customer Groups					Normal	* + Add Group 2 F	Refresh
Show 10 * Rows				Search	Search Copy Columns Clipboard	Export Columns CSV Excel	Show / Hide Columns
Group Title	Group Description	VIP Customers	Auto Data Rollover	Suspensions Disabled	Sync to Accounting System	Num Customers 🄱	1¢
ABRAHAMS TEST	Testing purpose for training				Yes	94	
BB15	Second builing from the right				Yes	1	
Customer Group 1	Customer Group 1	Yes	Yes		Yes	2	2
Customer Group 2	Customer Group 2			Yes		3	6
Greenwood Test	Test				Yes		8
New group for suspension testing	New group for suspension testing				Yes	30	
Others	Other users				Yes	58	(2)
RAFs Customer group	RAF Customer group				Yes	1	(2)
Resellers	Resellers	Yes			Yes	1	8
Sho Test	Test group for training.		Yes		Yes	5	8



1.1. Adding Groups

To add a new group, click on the "Add Group" button. On the pop-up screen, you will need to complete the "**Group Details**", "**Billing**" and "**Suspension**" tabs.

Add a new Customer Gr	oup	×
Group Details Billing	Suspension	
Group Title	Cash Clients	
Group Description	All clients that pay via cash.	
	O	
VIP Customers	No	
Auto Data Rollover	No	
	All unused data from the previous month will be rolled over to the new month, as a custom zero rated topup	
SageOne ID	Accounting Integration ID	

Cancel

Add Group



After adding all the relevant details, click on the "Add Group" button.

1.2. Editing Groups

To edit a customer group, you can click on the "**Edit**" button found on the right-hand side of the group. You will now be able to make changes to the "**Group Details**", "**Billing**" and "**Suspension**" tabs. Remember to click on the "**Save Changes**" button after making any changes.

1.3. Deleting Groups

To delete a customer group, click on the "Delete" button found on the right-hand side of the



customer group. This will allow you to delete the group. All customers linked to this group will then be reassigned to the first listed customer group.

2. Customers

2.1. Adding customers

There are two ways in which new customers can be added in HeroTill:

- Sales Module Please refer to the Lead to Receipt guide for
- Manually adding new customers if you are not making use of the sales module.

For more information on how to add customers, you can refer to the following guide:

Manual: <u>How to add a new customer</u>

***Tip:** After successfully adding the new customer, go to the customer's profile and send them a password reset link. Even though they will receive a welcome email with their username and password in it, they might want to choose a password which is easier for them to use.

2.1.1. Accounting code conventions used by Some ISPs

Client codes are generated by using the:

```
• Individual customers / normal home users:
```

 $\,\circ\,$ First three letters of the client's first name, followed by



 $\circ\,$ a sequential number starting at 001.

• In the case of a company,

- $\circ\,$ First three letters of the company's name (ignoring any special characters) follow by
- $\circ\,$ a sequential number starting at 001.

Notes on Exceptions:

- Prefix such as Doctor or Mr. or Mrs. are ignored
- If you don't have the client's first name, try to get their first name. For example,
 - $\circ\,$ Don't do: PSL001 for Mr. Piet Slabbert.
 - $\circ\,$ Rather do: PIE001.
 - $\circ\,$ If you can't get the client's first name, just use the first initial and his surname, e.g.:
 - G Joubert becomes: GJO001
- Remove special characters like "@".
- Don't use "A" for &, simply ignore the "&".

<u>Client Code Examples:</u>

- 2D Consulting will become: 2DC001
- Frikkie Visser will be: FRI001
- Tannie Poeke Smit is simply: POE001
- Dr. K Retief: **KRE**001 (first try to get the first name.)
- I @ U Consulting: IUC001 (we've dropped the special character).

2.2. How to get to the customer profile

Once you have successfully created your customer, you will be able to view your customer details in the customer list as well as go to your customer's profile.



2.2.1. Customer list

To view a list of all your customers, go to "Customers" - "List Customers".



From this page you will be able to:

- Message customers
- Filter the customer list using the different filter functions.
- Edit the customer details
- Add new customers
- Go to the customer profile.

You will also be able to look for customers based on:

- Contact numbers,
- addresses (show/hide columns for this function)
- customer codes or
- customer or business names.



				S	elect one o	r more Categories			All Cus	tomer Groups		٣	All Billing	Groups	*	🖂 Message	+ Add Custome	r 🏾 🕄 Refresh
Custom						All Payment Types	· ·	All Typ	es *	All Custome	ers	* A	All Status	* Active	* Ena		* All	* Normal *
Show 15 *	Rows												Sea	irch:		Copy Columns Clipboard		Columns Show / Hide xcel Columns
Customer Group ↓↑	Billing Group ↓↑	Account Code ↓↑	Type ↓↑	Name ↓†	Data Acc	counts			ļţ.	Phone	ļ†	Email		1:	Status ↓↑	Categories ↓↑	Balance ↓↑	Ļţ
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Other	Netcash Run 1	BAH001	Company													ып	R 89,005.15	2 9 III 🗙
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Call Answer	Netcash Run 1	IME001	Individual										-			Ad-hoc bill Topup Rollover	R 3,611.80	🛛 🖓 🎞 🗙

2.2.2. Customer profile:

For a quick overview of the customer profile, you can refer to our <u>Customer Profile</u>: <u>Summary</u> guide. To find your customer profile, go to "<u>Customers</u>" and then click on the "Edit Customer" option.

Customers 👻	VoIP 👻	Data 👻	Но				
Add a Customer							
List Customers							
Edit Customers							



In the right-hand top corner, click on the **drop-down** menu to find your customer. You will be able to search according to account code, name, surname or even resellers.



*If you are looking for the customer based on address or contact number, please use the customer list to find your customer and open the profile from there by clicking on the **black** button found on the right-hand side of the customer's details.

2.3. Updating customer details

2.3.1. Updating account details:

To update your customer's account details, go the "Account Details" section and then click on the "Edit" button.



Account Details	C Edit
🔒 Reset Pa	ssword 🛛 🖂 Request Update 🛛 🖈☆ Request Rating
Categories	Virtual Resellers
Customer Group	New group for suspension testing
Account Code	JEN002
Primary Contact Name	Jennifer du Plessis
Physical Address	101 Helderberg College Road, Somerset West, Cape Town, 7130, South Africa
Client Portal Username	JEN004

On the pop-up screen, ensure that you are on the "Account Details" tab. From here, you will be able to change the:



- Customer group
- Billing group
- Categories
- Labels
- VIP Customer
- Customer Type
- Contact Name
- ID number
- Primary Telephone number



Customers



Customers



Customers

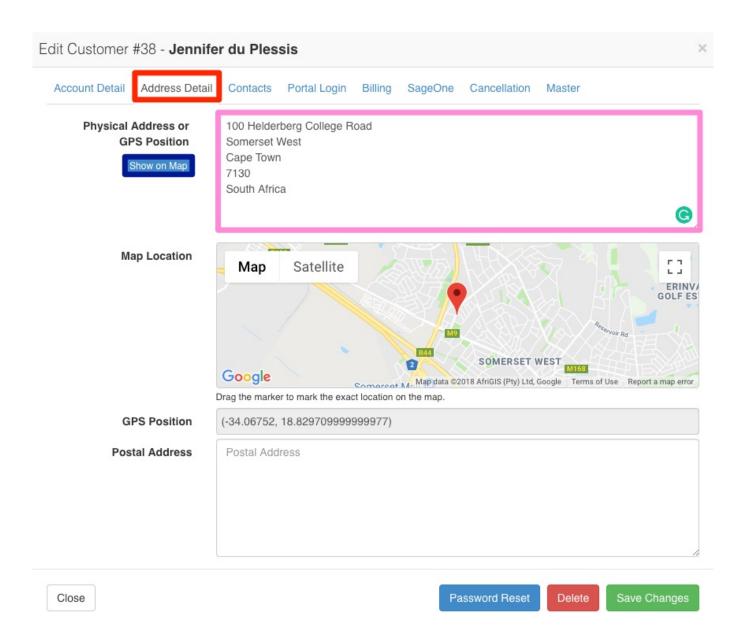
Edit Customer #38 - Jennif e	er du Plessis	×
Account Detail Address Detail	Contacts Portal Login Billing SageOne Cancellation Master	
Customer Group	New group for suspension testing	
Billing Group	Netcash Run 1	*
Categories	× Virtual Resellers	
Labels	Select One or more Label:	
VIP Customer	Νο	
Customer Type	Individual	v
Accounting Code	JEN002	enerate
Contact Name	Jennifer du Plessis	
Contact ID Number	ID Number	
Primary Tel No	Contact Tel	
Mobile No (s)	0799999999	
Email (s)	mail@mail.com	
Close	Password Reset Delete Save Cl	hanges

2.3.2. Updating address details:

To update the customer's address or postal address, you can edit the account details and then go to the "Address Detail" tab.



Please note that you should add the address lines underneath each other as shown in the **pink** section. After adding the address, you can click on the "**Show on Map**" button. This will then pinpoint the customer's address on the map as well as give you the GPS coordinates.



*Please note:



To make use of the maps functionality, please refer to the following guides:

- Blog: Google Maps API has been changed
- Blog: <u>How to get your Google Maps API key</u>
- Webinar: <u>Google Maps API configuration</u>

2.3.3. Updating contact or additional contact details:

Under additional contacts, you will be able to:

- Change your customer's cell phone number and email address (by clicking on the **edit** button)
- Add additional contacts
- **Remove** additional contacts
- Determine who the primary contact is (only one primary contact per customer)
- Determine the notifications that should be received by which contact.



dit Customer #38 - Je	ennifer du Pl	essis					
Account Detail Address	Detail	ets Portal Login Billin	ng SageO	ne Cancellation	Master		
Show 10 * Rows		+ Add 2 Refr	esh	Sea	rch:		
Contact Name	11	Email	J↑	Mobile No	١t	↓₹	Jî
Jennifer du Plessis		mail@mail.com		0799999999		Primary	
Close				Password Reset	Delete	Save Cl	hanges

Remember to click on "Save Changes" after making any changes.

2.3.4. Client portal login

Next, you will have the **client portal login**. In this section, you can **manually change** the customer's password to their customer portal. Best practise would be to rather send the customer a password reset mail. This can be done from the account details section or by clicking on the blue **Password Reset** button at the bottom at the screen.



*The customer portal username will usually be their **account code**, but they will also be able to log in with their email address.

• Webinar: Customer Portal

Edit Customer #38 - Jennife	er du Plessis					×
Account Detail Address Detail	Contacts Por	tal Login Billing	SageOne	Cancellation	Master	
Client Portal Username	JEN004					
Change Password	No					

Close	Password Reset	Delete	Save Changes

2.3.5. Billing

On the billing tab, you will be able to determine the customer's default due date settings. This will be very useful in cases where you have big business customers have 30-day accounts etc.



dit Customer #38 - Jennifer du Plessis							
Account Detail Address De	etail Contacts Portal Login Billing SageOne Cancellation Master						
Use Default Due Date settings	No Use the default invoice due date settings defined for the customer group						
Days till Invoices Due	30 Number of days before invoices become due						

Close	Password Reset	Delete	Save Changes

Blue:	If this button is switched to yes, then the customer will use the normal due date settings as per your billing setup. If this button is switched to no, then you will be able to change the days till invoices due option.
Green:	In this section, you will be able to determine the days until invoices for this specific customer becomes overdue.



2.3.6. SageOne

This tab will only be visible if you are integrated with SageOne. Even though you will be able to change the **SageOne ID**, it is advised that you do not do this as this will cause syncing issues and essentially have unhappy customers as their payments won't be able to sync to their profile.

it Customer #38 - Jennifer du Plessis									3
unt Detail	Address Detail	Contacts	Portal Login	Billing	SageOne	Cancellation	Master		
s	SageOne ID	13655893							
-									
ERY carefu	ful when editing th	nis ID.							
	re that a different		th this SageOn ID within Sage		not exist in [Datatill			
			•		not	exist in [exist in Datatill	exist in Datatill	exist in Datatill

Close





2.3.7. Cancellation

The cancellation tab will allow you to do the following:

- Add a cancellation date and reason for the customer (to cancel all services)
- Or immediately **suspend** or **un-suspend** the customer.

Please note:

- When the cancellation date is reached, the customer will no longer authenticate and will no longer be billed.
- When suspending a customer account, **billing will not stop.**



Edit Customer #38 - Jennife	er du Pless	sis					>		
Account Detail Address Detail	Contacts	Portal Login	Billing	SageOne	eCancellation	Master			
Account Cancellation Date	YYYY-MM-D	D	Clear						
Reason for Cancellation	for Cancellation Reason for Cancellation								
Please Note:									
 Use the last day of the month as cancellation date All data accounts will also be cancelled after this date All future recurring billing entries after this date will be removed 									
Immediate Account Susp	ension	Suspend Now							
Please note:									
 Please note: All the customer's data accounts will be blocked The customer will still be able to submit helpdesk tickets and view usage The customer will not be notified 									
Close					Password Reset	Delete	Save Changes		



If you are making use of the new cancellation module, please refer to the following:

- Guide: <u>Account Cancellations</u>
- Webinar: Cancellation Module Webinar

If you are making use of the new suspension module, please refer to the following:

- Guide: <u>Account Suspensions</u>
- Webinar: <u>Suspension Module Webinar</u>

2.3.8. Master Tab

The **master tab** will allow you to change a normal account to a **master account**. After this is done, you will be able to link sub-accounts to the master account. This can be used for normal businesses with multiple branches or when you are setting up reseller accounts.



Edit Customer #38 - Jennifer du Plessis								×
Account Detail Address Det	ail Contacts	Portal Login	Billing	SageOne	Cancellation	Master		
Is Master Account	Yes							
Bill All To Master Account	No)						
Is Reseller	No)						







For more information on aster and sub-accounts, please refer to:

Guide: Master and sub-accounts

For more information on the reseller module, please refer to the following:

- Guide: <u>Reseller module</u>
- Webinar: <u>Suspension Module Webinar</u>
- Videos: <u>Reseller Module Setup</u>
- Videos: <u>Marking a customer as a reseller</u>
- Videos: Linking customers to a reseller
- Videos: <u>Reseller Portal</u>
- Webinar: <u>Reseller Module Webinar</u>

2.4. Password Reset

To send a password reset link to your customer, you can start by going to the customer's profile. In the account details section, you will see the password reset mail. You can simply click on this **Reset Password button** and within a few minutes, your customer will receive the email.

*Tip:

• If the customer phones in and asks for a password reset, confirm the email address



with them to ensure that the email will be received by them.

Account Details	C Edit
Reset Password	➢ Request Update
Categories	Virtual Resellers
Customer Group	New group for suspension testing
Account Code	JEN002
Primary Contact Name	Jennifer du Plessis
Physical Address	Road, Somerset West, Cape Town, 7130, S
Client Portal Username	JEN004



2.5. Messaging your customers:

There are several ways HeroTill can allow you to message your customers:

- Messaging specific groups
- Individual SMS
- Bulk SMS
- Individual Email (ticket)
- Bulk Email
- Notifying Offline customers / HS Maintenance
- Mobile App
- **Blog:** <u>Messaging your customers</u>
- Webinar: Mailbox Scraping
- Guide: <u>Helpdesk Setup Guide</u>
- **Blog:** Notification Rules
- **Blog:** Notification Templates

3. Customer Profile

On the customer profile, you will be able to view or amend various customer details including:

- Account details
- Billing details
- Data accounts
- Package changes



- Suspension details
- Age Analysis
- Recurring Billing etc.

Alice Liddel			Data Protection Verify Custo	omer ID 🧳 Create Ticket	📰 Create Sales Lead 🛛 🔀 Send Message 📿
Account Details	Cơ Edit 🛛	Data Accounts	C Switch to Prepaid + Add	Data Usage	View Month Year
🔒 Reset Password 🛛 🕿 Request Update	★★☆ Request Rating	Username: alice@wonderland.com Wireless	0 B of 1 GB	October 2018	Upload Download
Customer Group Others		Package: 10Mb/s Uncapped • R 756.49 [Custo		o	
Account Code ALI001		(20 Mb/s down, 20 Mb/s up, 1 GB Monthly)		Daily	
ID Number 9292929292929		Active Data Sessions	View All	1. Oct 8. 1	Det 15. Oct 22. Oct 29. Oct
Primary Contact Name Alice Liddel					
Primary Contact Tel 0799999999		Previous Data Sessions	View All	Data Topups	0
Physical Address					
Client Portal Username ALI001		Package Changes	+ Add S	Phone Usage	View • Month Year 2
Customer Contact Details	Cơ Edit 📿	r aonago onangoo		October 2018	Markup Call Cost
Name Email (Cell No Used for	Speedtest Results	All Results	Visege R 0	
Alice Liddel jennifer@snowball.co.za 0	All Notifications	VoIP Phone Lines	+ Add 2	1. Oct 8. 0	Oct 15. Oct 22. Oct 29. Oct
Linked Social Media Accounts	3				

For more information on this, you can refer to:

- Webinar: <u>Customer Widgets</u>
- Video: <u>Customer Overview</u>
- Guide: <u>Customer Profile: Summary</u>

4. Customer Data Usage

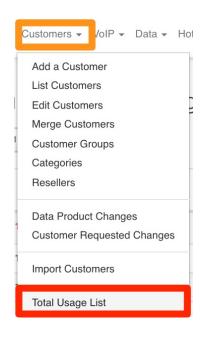
There are two different places in which you can view a list of customer data usage:

- Bulk usage view for all customers
- Individual usage view for specific customers



4.1. Bulk usage view:

To find a list of all your customers' data usage, you can go to "**Customers**" and then click on the "**Total Usage List**" option.





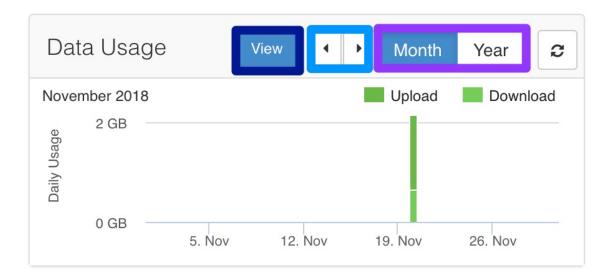
On the following screen, you will see a summary of the total data usage of your customers. You will be able to **filter** this list, view customer details as well as the total **usage** for each customer.

Custo Data Usag		All Highsites	× All Gro	ups	T	All Customer	S	Norm	al Customers		ber 2018	C Refresh s
Show 25	* Rows								Copy Col Clipbo	ard CSV	umns Export Columns Excel	Show / Hide Columns Search
Month 1	Accounting Code It	Username	î Customer ↓î	Package ↓↑	Cap ↓↑	Topup ↓≜	Usage ↓†	% ↓↑	Highsite 🎵	Monthly Cost ↓↑	Radius Status ↓↑	ļţ.
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2018-11- 01	*	Manage and Tensories and	82	4 Mbit/s Premium Uncapped Wireless			115.9 GB		-		Default Speed	V

4.2. Detailed customer usage:

To view a specific customer's data usage, you can go to the usage details section on the customer's profile. From here, you can choose to view "monthly or yearly" data usage or view previous monthly or yearly data usage.





To view more details regarding the customer's usage, click on the "**View**" button. The following page will then open:



GRA001-Grammy Norma			ж	*					 E	dit Custom	er 🔽	Usage Email	📞 Usage	SMS	 ♦ Oct 	Nov 2018	Dec ▶
					This	s is a Sub-	Account of	Wonderlan	d (WON	001)							
Data Summary	Ν	Nonth	nly usag	ge break	down f	or acco	unt test @	etest	Auto Top	oup Settings	Ad	d Topup	Topup Sumr	nary	Recurri	ng Billing R 3,	,998.00
6 GB		3% Jsed		Packag 10Mb/	ge s Uncap	ped		181 G					N	1onthly	Usage 6 GB	to Date	
jenna.duplessis	User	Accour	nt	Las	t IP		Last	(150 (Access	3B + 31	GB Top	up)	Upload		Downl	oad	То	tal Usage
test@test	test@	test		542	195,249,30	2	2018-	11-20 17:00:1	4			3.7 GB		3.3	GB		7 GB
6 GB of 181 GB	Cu		Realtime Inti Virus Microsoft	Month Apple Social Media	Year Browsing a Vide	Cloud o Other	Downloads	s 📕 Dropbo	0	er Account: cebook	test@tes Games	t Google	Mail		Package	: (10Mb/s U	ncapped)
Billing Summary		A	nti Virus	Apple	Browsing			s 📕 Dropbo	0				Mail		Package	: (10Mb/s U	ncapped)
Billing Summary C Current R 0.00 30 Days R 0.00		A	nti Virus	Apple	Browsing			s 📕 Dropbo	0				Mail		Package	: (10Mb/s U	ncapped)
Billing Summary C	Cage	10 GB	inti Virus	Apple	Browsing a Vide	o Other	r Unclass	s 📕 Dropbo	x Fac	cebook	Games				Package	: (10Mb/s U	ncapped)

Black:	In this section, you will be able to change between customers.
Purple:	From here, you can quickly go to the customer's profile or send them their current usage via email or SMS.
Pink:	This section will allow you to view previous monthly data usage.
Orange:	Generally, in this section, there are informative banners that appear to tell you more about the customer account:Is the customer linked to a reseller or master account?Is the account suspended or queued for suspension?Is the account cancelled or is the customer cancelling?
Light Blue:	If the customer has multiple data accounts, you will be able to view their combined usage details or switch between the different data accounts to view their usage individually.
Green:	This section will give you more details about the specific data account i.e. what package the customer is on, last access and cap. If the package is uncapped, you will also be able to do top-ups from here.
Dark Blue:	Here, you will be able to see a usage graph for the customer's usage.
Red:	In this section, you can see a quick summary of the customer's billing.

5. Customer Portal

Each customer will also have their own customer portal. In the online portal, they will be able to to do things such as:



- Request account information updates
- View invoices and statements.
- Viewing usage and doing top-ups
- Create and respond to helpdesk tickets.

For more information you can refer to the following:

- Guide: Customer Portal
- Webinar: Customer Portal