

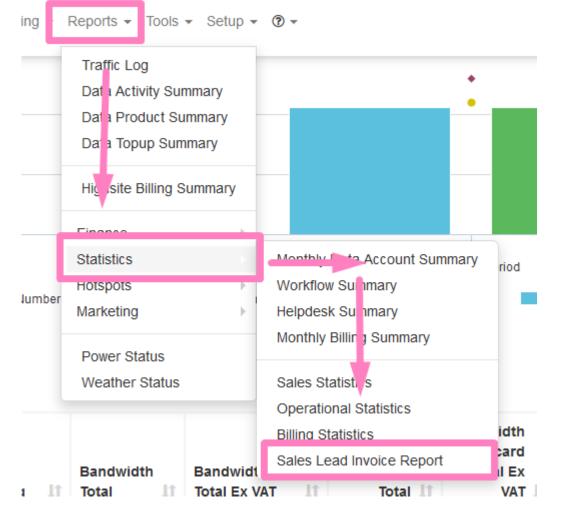


HeroTill has added a new monthly reporter for figures generated from the Lead to Receipt process. This report includes comprehensive dropdowns, graphs and data point summaries.



This report can be located by navigating to Reports > Statistics > Sales Lead Invoice Report.



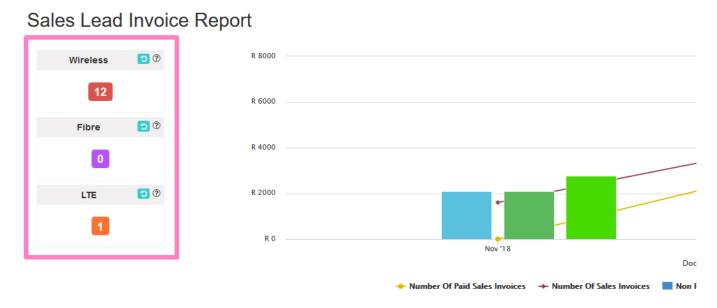


It is important to note, that the report works on a monthly/ month to month basis. The Date Picker is specifically geared to allow the user to choose date ranges for the last 3 months, 6 months, 12 months and custom month to month ranges.



January 1, 2	2018 - February 14, 2019 -	С
	Last 3 Months	
	Last 6 Months	
	Last 12 Months	
-	Custom Range	
	FROM TO 2019-01-01 2019-01-31 Apply Cancel	

The Data Point summaries on the left, displays the number of data products linked by their commission categories.

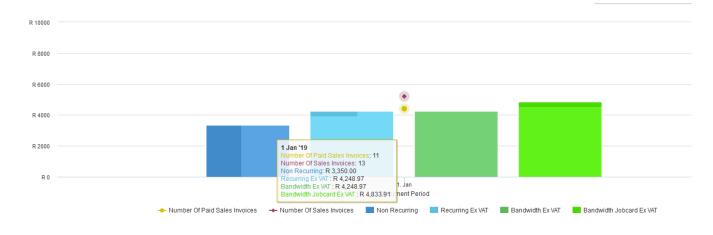


When hovering over the graph information, the user is able to see trends in fugures as well as overall totals for the following:

• Number of Paid Sales Invoices



- Number of Sales Invoices
- Non Recurring (revenue) total
- Recurring Ex VAT total
- Bandwidth Ex VAT total
- Bandwidth Job Card Ex VAT total



This report also has a comprehensive dropdown, which allows the user the ability to expand (and collapse) the data to analyse the full break down of each figure per invoice.

IN * 11	cords per p	age											Sea	irch:		Copy Columns Clipboard	Export Columns CSV	Export Columns Excel	Show / Hide Columns
eriod 11	Number of Invoices	It Reve	nue I†	Recurring	Recurrin Ex VAT		lon lecurring I†	Bandwidth Total	Bandw Total E	vidth	Bandwidth Jobcard Total	Bandwidth Jobcard Total Ex VAT	Count	LTE Total	Count Wireless	Wireless Te	Count otal Fibre		tal II - II
nuary 19	13	R	8,236.32	R 4,886.32		R 4,248.97	R 3,350.00	R 4,886.3	2	R 4,248.97	R 5,559.00	R 4,833.9	1 1	R 18.57	8	R	1,753.46 0		•
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11 Period	Revenue	Recurring	Recurring	g Ex VAT Re	Non curring	Bandwidth Total	Bandwidth Total	Ex Band	width []] Total	Bandwidth Job Total Ex		LTE Total	Count II Wireless	Wireless Total	Count 11 Fibre	IT In Fibre Total	voice Paid Sub Total	Invoice Number	П
anuary 019	R 180.65	R 180.65		R 157.09		R 180.65	5 R 1	57.09	R 200.00	R	173.91		Yes	R 180.65			Yes	INV0000865	0 0
anuary 019	R 144.52	R 144.52		R 125.67		R 144.52	2 R 1	25.67	R 160.00	R	139.13		Yes	R 144.52			Yes	INV0000864	0 @
anuary 019	R 487.74	R 487.74		R 424.12		R 487.74	R4	24.12	8 540.00	R	469.57		Yes	R 487.74			Yes	INV0000863	0
anuary 019	R 1,172.58	R 722.58		R 628.33	R 450.00	R 722.58	R	28.33	800.00	R	695.65		Yes	R 722.58			Yes	INV0000862	0 0
nuary 19	R 216.77	R 216.77		R 188.50		R 216.77	R 1	88.50	8 240.00	R	208.70		Yes	R 216.77			Yes	INV0000861	0 7
anuary	R 1,765.48	R 515.48		R 448.24	R 1,250.00	R 515.48	R4	48.24	R 799.00	R	694.78		Yes	R 515.48				INV0000926	0 0